## These Financial Mistakes Can Cost You

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Some financial decisions get made without enough thought given to the long term consequences. Here are some financial mistakes you can avoid:

## Mortgage amortized too long:

With lenders offering 30 year amortization periods, it may look attractive to go with a smaller monthly payment to get into a larger house, but the extra interest charges only benefit the lender.

Rick and Jane are contemplating a $\$ 250,000$ mortgage on a house. If payments are amortized over 25 years at $6.00 \%$ interest, they will pay about $\$ 1,600$ per month which totals $\$ 480,000$, a whopping $\$ 233,226$ in interest. If they pay the mortgage over 30 years instead at the same $6.00 \%$ interest rate, their monthly payment will only drop to about $\$ 1,500$ per month, but their total payments will balloon to $\$ 540,000$, with a total of $\$ 289,595$ in interest.

They could take the mortgage at $6.00 \%$ over 20 years with a monthly payment of about $\$ 1,790$. Rick and Jane would pay about $\$ 429,858$ in total with interest representing $\$ 179,858$ of this amount. This means an interest savings of about $\$ 109,737$ over the 30 year mortgage.

## Carrying a credit card balance:

Credit cards, like Visa and MasterCard, typically charge about 19.00\% on outstanding balances. Any new charges made on the card while there is an outstanding balance will attract this high interest charge from the date of purchase. The monthly minimum payment is only $3.00 \%$ of the outstanding balance and any remaining balance will continue attracting the high interest charge. If only the minimum payment is made each month, it will take over 19 years to pay off the credit card balance. For example, a $\$ 5,000$ credit card balance, with no new purchases, paid off at only the minimum monthly payment (which is very sneaky because the monthly minimum payment slowly declines as does the balance owing), will take 230 months. Payments will total $\$ 9,984.15$, almost double what the original purchases were.

## Taking money out of an RRSP before retirement:

Jack and Diane had some debts that they thought they should pay off by cashing out some RRSPs. Both age 35, they would have to withdraw $\$ 30,800$ to net about $\$ 20,000$ after taxes. If they leave the funds in the RRSP until, say, age 65 at $7.50 \%$ average annual compound rate of return, they will grow to $\$ 269,652.62$. The minimum RRIF payment the first year would be almost $\$ 900.00$ per month. They decided to give up some lifestyle expenses instead.

## Waiting to start an RRSP:

The longer you wait to start an RRSP, the less you will have to retire on, assuming the same annual deposit throughout. Twins Samantha and Tabatha each started RRSP's with \$5,000 annual deposits at 7.50\% average annual compound rate of return. Tabatha started at age 21 and will make deposits right up until she turns age 65. Her funds will grow to $\$ 1,544,835$. Samantha waited until she was 31 to start. Her funds will only grow to $\$ 717,798.17$. For Samantha to accumulate the same amount as her sister, she would have to deposit $\$ 10,836.41$ per year.

## Questions about your financial strategy? Contact our office! [1]

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